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## Over \$1 Million in State Job Training Funds Awarded

JTIP supports 51 more jobs in New Mexico

SANTA FE, N.M. - Economic Development Cabinet Secretary announced that 12 companies will receive just over \$1 million dollars in job training funds for May 2022 Job Training Incentive Program (JTIP) applications. This funding will support the training of 46 new employees and 5 interns in innovative, high-wage industries throughout New Mexico.

These awards help solidify New Mexico as a leader in advanced manufacturing, defense, space, technology, and sustainable agriculture. They are a shining example of the ingenuity of our local industries and their ability to support the local workforce and improve communities.

"One of our goals is to entice high-wage companies to start, locate, and expand in New Mexico" Secretary Keyes explained. "We deploy proactive programs, like JTIP, to ensure New Mexico continues to build a robust workforce. State support to train new employees benefits companies, workers, communities, and all of New Mexico."

The 12 companies approved for a total funding of \$1,059,184.56 this month are:

3D Glass Solutions, Inc. (Albuquerque), 5 trainees. 3D Glass Solutions (3DGS) is a world-class expert on the fabrication of electronic packages and devices using photodefinable glass-ceramics. The company manufactures a wide variety of glass based, system-in-package (SiP) devices and components using its patented low-loss photosensitive APEX® glass ceramic technology for applications in RF electronics and photonics used in automotive radar, IC electronics, medical, aerospace, defense, wireless infrastructure, mobile handset and IoT industries

Average trainee wage: \$28.25; Total awarded: \$65,512.72

Advanced Manufactured Power Solutions (Albuquerque), 2 trainees. Advanced Manufactured Power Solutions, (AMPS) provides custom, high-quality and high-reliability battery packs for the defense and space industries. The company's primary customers consist of government organizations and defense contractors. The 4-year-old company reached a significant growth milestone last year with its first out-of-state contract, a project for NASA's Jet Propulsion Laboratory in Pasadena, California. Average trainee wage: \$37.26; Total awarded: \$43,625.44

The Boeing Company (Albuquerque), 1 trainee. Boeing is the world's largest aerospace company and leading manufacturer of commercial jetliners, defense, space, and security systems. The company supports airlines and U.S. and allied government customers in

more than 150 countries. Products and services include commercial and military aircraft, satellites, weapons, electronic and defense systems, launch systems, advanced information and communications systems, and performance-based logistics training.

*Trainee wage: \$75.73; Total awarded: \$43,317.56* 

Green Theme Technologies Inc. (Rio Rancho), 3 trainees. Green Theme Technologies, Inc. (GTT) makes environmentally-friendly products aimed at textile finishing and directed towards the long-term textile industry goal of ZDHC (zero discharge of hazardous chemicals). The company has also expanded its product offering to water-free dyeing and anti-microbial/anti-viral treatments for PPE. Target markets include outdoor apparel and rain wear, ski and sports apparel, sports footwear, fashion apparel including wool, leather and silk, home furnishings, automotive textiles, medical textile, and nonwovens. Average trainee wage: \$34.43; Total awarded: \$60,081.88

Indica Labs Inc. (Albuquerque), 1 trainee. Indica Labs was founded in Corrales, New Mexico. The company provides solutions that streamline the image analysis workflow for digital pathology, including HALO and HALO AI for fast, quantitative evaluation of images and HALO Link for collaborative image and data management. With unmatched ease-of-use and scalability, pharmaceutical, healthcare, and research organizations worldwide are using HALO for high-throughput, whole-slide image quantification in areas such as oncology, immuno-oncology, neuroscience, ophthalmology, metabolism, respiratory, and toxicological pathology

Trainee wage: \$44.48; Total awarded: \$25,442.56

Kairos Power LLC (Albuquerque), 1 trainee. Kairos Power is an advanced energy technology and engineering company focused on the development of a clean, innovative nuclear technology that has the potential to transform the energy landscape in the United States and around the world. The New Mexico facility conducts non-nuclear testing of technology to utilize low-pressure molten fluoride salt as a coolant in a novel advanced nuclear reactor with an inherently safe design based on synergies between the fuel source, salt coolant, and passive safety mechanisms.

Trainee wage: \$34; Total awarded: \$16,320

LoadPath LLC (Albuquerque), 5 trainees. LoadPath delivers mechanical, structural, and thermal technologies for satellite and space launch applications. Their strength is developing technology from concept-to-flight through the entire design-build-test-delivery cycle. Specific products and services that utilize their unique capabilities include space mechanisms, multi-payload launch adapters, structural testing, deployable composite booms, deployable space structures, R&D engineering, spacecraft thermal management components, and thermal analysis.

Average trainee wage: \$58; Total awarded: \$167,130

Average trainee wage: \$19.50; Total awarded: \$16,840

NM Ferments LLC (Albuquerque), 2 trainees. New Mexico Ferments is part of a growing ecosystem of local growers, producers, makers, and artists. The primary product is a fermented tea called Kombucha. New Mexico Ferments Kombucha is a dryer, non-alcoholic, smooth, and effervescent fermented green tea that is botanically spiked. They use organic and locally sourced ingredients when possible. The company does not pasteurize or add preservatives that would compromise the living probiotic culture. Their kombucha comes in a variety of flavors varying seasonally.

nQ Zebraworks Inc. (Sandia Park), 5 trainees. nQ Zebraworks represents the combination of nQueue (founded in 2003), and its long history of delivering innovative products to the legal market, with the ZebraWorks (founded in 2019) cloud-based integration platform. The nQ Zebraworks team brings a deep concentration of legal technology expertise together in one place. nQ Zebraworks primary market is the legal industry. Secondary markets include government and to a lesser degree, corporate clients. Average trainee wage: \$30.01; Total awarded: \$82,765.84

Rural Sourcing Inc. (Albuquerque), 4 trainees and 2 interns. Rural Sourcing Inc. (RSI) was founded as an alternative to offshoring technology development and support with the goal of creating thousands of tech jobs across the US. RSI provides clients easy access to multidisciplinary teams of software experts to build, deploy, and optimize critical applications. Whether it's high-powered UI/UX, data, Cloud, AppSec, QA or DevOps, they

will assemble the ideal team that will drive innovation and speed to market. *Average trainee wage:* \$37.25; *Average intern wage:* \$19; *Total awarded:* \$95,268

Soto Brands Inc. (Albuquerque), 4 trainees. Soto Brands, Inc. founded in 2016 by Jessa Kano Garrett & Daniel Galvis because they realized there was no easy way to both find and purchase high quality home improvement products online. Their first product was a paint touch up, a market they have created and have sold over 300,000 units since. Soto's current market is 100% direct-to-consumer through its website and Amazon. The company is currently putting the foundational components in place (personnel, equipment, processes, and supply chain) to support continued growth and expansion into additional channels and markets, including expanding their product line, investing in additional marketing and advertising channels, and expanding into wholesale, other 3rd party, and retail channels.

Average trainee wage: \$19.06; Total awarded: \$27,000

X-Bow Launch Systems Inc. (Albuquerque/Socorro), 13 trainees and 3 interns. X-Bow Systems is commercializing tactical launch capabilities for low-cost, rapid response access to space. The company's proprietary approach to additive manufacturing of solid propellants (AMSP) enables X-Bow to dramatically reduce costs and optimize performance. AMSP technology and the BOLT (a small launch vehicle modular boost platform) create a new and unique competitor across the solid rocket motor industry, hypersonic testing, launch and other associated market segments.

Average trainee wage: \$40.31; Average intern wage: \$25.50; Total awarded: \$415,880.56

Learn more about New Mexico's Job Training Incentive Program on the EDD website.



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Photo courtesy of Kairos Power

The New Mexico Economic Development Department's (EDD) mission is to improve the lives of New Mexico families by increasing economic opportunities and providing a place for businesses to thrive. EDD's programs contribute directly to this mission by providing funding to train our workforce, providing infrastructure that supports business growth, and helping every community create a thriving economy. Since Jan. 1, 2019, EDD has supported more than 13,000 new jobs and trained 8,323 New Mexicans for better pay. EDD has utilized LEDA to make investments in 53 businesses, supporting more than 7,500 new jobs at an average wage of \$70,000, \$531 million in annual payroll, \$5.2 billion in new capital investment, and a ten-year economic impact of \$30+ billion. Thirty-nine communities across 22 counties have benefited from EDD programs.

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